### FALCOM FINANCIAL SERVICES

(A Saudi Closed Joint Stock Company)

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT FOR THE YEAR ENDED DECEMBER 31, 2019

### FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

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# Independent auditor's report to the shareholders of Falcom Financial Services

#### Report on the financial statements

#### Our opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Falcom Financial Services (the "Company") as at December 31, 2019, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards, that are endorsed in the Kingdom of Saudi Arabia, and other standards and pronouncements issued by the Saudi Organization for Certified Public Accountants ("SOCPA").

#### What we have audited

The Company's financial statements comprise:

- the statement of financial position as at December 31, 2019;
- the statement of income and other comprehensive income for the year then ended;
- the statement of changes in shareholders' equity for the year then ended;
- the statement of cash flows for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing, that are endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Independence**

We are independent of the Company in accordance with the code of professional conduct and ethics, endorsed in the Kingdom of Saudi Arabia, that are relevant to our audit of the financial statements and we have fulfilled our other ethical responsibilities in accordance with these requirements.

# Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards, that are endorsed in the Kingdom of Saudi Arabia, and other standards and pronouncements issued by SOCPA, and the applicable requirements of the Regulations for Companies and the Company's By-laws and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

### Independent auditor's report to the shareholders of Falcom Financial Services Company (continued)

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing, that are endorsed in the Kingdom of Saudi Arabia, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with International Standards on Auditing, that are endorsed in the Kingdom of Saudi Arabia, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
  not detecting a material misstatement resulting from fraud is higher than for one resulting
  from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations,
  or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with management and those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**PricewaterhouseCoopers** 

Ali H. Al Basri License Number 409

March 29, 2020 (5 Sha'ban 1441H)

STATEMENT OF FINANCIAL POSITION (All amounts in Saudi Riyals thousands unless otherwise stated)

	Notes	December	31,
ASSETS		2019	2018
CURRENT ASSETS		•	
Cash and bank balances	4	57,555	81,305
Due from financial institution		22,667	-
Margin lending and murabaha financing	5	83,896	144,161
Investments at fair value through statement of	-	<b>.</b>	• • •
income (FVSI)	6	13,572	14,972
Due from related parties	7	5,627	3,484
Other assets	8	11,508	9,429
		194,825	253,351
NON-CURRENT ASSETS		21/	00700
Investments at fair value through other			
comprehensive income (FVOCI)	6	2,035	34,879
Property and equipment, net	9	66,806	64,906
	, <u> </u>	68,841	99,785
	-	00,042	77,70
TOTAL ASSETS		263,666	353,136
LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES			
Accounts payable and accruals	10	8,906	5,453
Due to a related party	7	86,784	181,193
Provision for zakat	11	3,105	1,369
		98,795	188,015
NON-CURRENT LIABILITIES			
Employee end of service benefits	12	9,342	7,648
		9,342	7,648
TOTAL LIABILITIES		108,137	195,663
SHAREHOLDERS' EQUITY			
Share capital	13	150,000	150,000
Statutory reserve	-0	25,119	25,119
Other reserves	14	35	(12,589)
Accumulated losses	•	(19,625)	(5,057)
TOTAL SHAREHOLDERS' EQUITY		155,529	157,473
-		- <del>00,0-</del> /	-0/17/0
TOTAL LIABILITIES AND SHAREHOLDERS'		- ( - ( ( (	
EQUITY		263,666	353,136
Contingencies and commitments	15		

# **STATEMENT OF INCOME AND OTHER COMPREHENSIVE INCOME** (All amounts in Saudi Riyals thousands unless otherwise stated)

		For the year of December	
	Notes	2019	2018
REVENUES:			
Commission on brokerage services		14,606	15,144
Management and subscription fee from mutual funds		21,212	10,311
Advisory services income		10,605	1,110
Gain from investments, net	16	2,941	7,717
		49,364	34,282
EXPENSES:			
Salaries and related benefits		(24,656)	(27,651)
Finance costs	7	(6,639)	(8,543)
Other general and administrative expenses	17	(8,808)	(14,580)
		(40,103)	(50,774)
Income/ (loss) from operations		9,261	(16,492)
Other income	_	3,084	2,481
Income/ (loss) before zakat		10.045	(14,011)
Zakat	11	12,345 (3,147)	(1,369)
Zanat	· · · · · ·	(3,14/)	(1,309)
Income/ (loss) for the year		9,198	(15,380)
Other comprehensive income/ (loss)			
Changes in the fair value of investments at FVOCI	14	33	(4,339)
Total comprehensive income/ (loss) for the year		9,231	(19,719)
•		27. 3	
Earnings/ (loss) per share:			
Earnings/ (loss) for the year (Saudi Riyal)	18	0.61	(0.66)

# STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2019 (All amounts in Saudi Riyals thousands unless otherwise stated)

		Share	Statutory	Other A	ccumulated	
	Notes	capital	reserve	reserves	losses	Total
January 1, 2019	13	150,000	25,119	(12,589)	(5,057)	157,473
Income for the year		-	-	-	9,198	9,198
Net changes in value of investments at FVOCI	14	-	_	33	-	33
Total comprehensive income for the year		-	-	33	9,198	9,231
Transfer of FV reserve on disposal investment held at FVOCI	-	-	-	12,591	(23,766)	(11,175)
December 31, 2019		150,000	25,119	35	(19,625)	155,529
January 1, 2018	13	250,000	25,119	(8,250)	(2,795)	264,074
Decrease in share capital	-	(100,000)		-	13,118	(86,882)
Loss for the year		-	-	-	(15,380)	(15,380)
Net changes in value of investments at FVOCI	14	-	_	(4,339)	_	(4,339)
Total comprehensive loss for the year	-	-	-	(4,339)	(15,380)	(19,719)
December 31, 2018		150,000	25,119	(12,589)	(5,057)	157,473

#### STATEMENT OF CASH FLOWS

(All amounts in Saudi Riyals thousands unless otherwise stated)

		For the year Decembe	
	Notes	2019	2018
Cash flows from operating activities:			
Income/ (loss) before zakat for the year		12,345	(14,011)
Adjustments for non-cash and other items:			
Depreciation	9, 17	2,465	2,448
Loss on sale of property and equipment		-	182
Gain from sale of investments, net	16	(2,941)	(7,717)
Provision for employees' end of service benefits	12	2,178	2,217
Finance costs		6,639	8,543
Changes in operating assets and liabilities:  Due from financial institution		(00.66=)	
Investments at FVSI		(22,667)	(111)
Margin lending and murabaha financing		60,265	(111) (61,662)
Due from related parties		(1,702)	(39,095)
Other assets		(1,702) (2,081)	(39,095)
Accounts payable and accruals			(1) 520
Employee end of service benefits paid	12	4,330 (484)	. •
Zakat paid	12 11	(484) (1,411)	(2,779)
Net cash generated from/ (used in) operating		(1,411)	
activities (used in) operating		56,936	(111,466)
Cash flows from investing activities:			
Purchase of property and equipment	0	(4,365)	(552)
Proceeds from sale of property and equipment	9	(4,305)	(552)
Purchase of investments at FVSI and FVOCI		(11,127)	(19,728)
Proceeds from sale of investments			29,062
Net cash generated from investing activities		37,171 21,679	8,800
iver easily generated from investing activities		21,0/9	0,000
Cash flows from financing activities:			
Proceeds from borrowings		69,000	78,000
Repayments of borrowings		(168,713)	(9,181)
Finance costs paid		(2,652)	(356)
Net cash (used in)/ generated from financing		· / • /	(00 )
activities		(102,365)	68,463
Net decrease in cash and cash equivalents		(23,750)	(34,203)
Cash and cash equivalents at the beginning of the year		34,305	68,508
Cash and cash equivalents at the end of the year	4	10,555	34,305
cash and cash equivalents at the end of the year	4 _	10,333	34,303
Supplemental non-cash information:			
Changes in fair value of investment held at FVOCI	14	33	(4,339)
Transfer of employee end of service benefits from	- ' _		(1,007)
Falcom Holding		-	1,329
Offsetting related party balance against decrease in			70 7
share capital		_	86,882
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#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 1. GENERAL INFORMATION

Falcom Financial Services (the "Company"), a closed joint stock company, incorporated in Kingdom of Saudi Arabia was formed pursuant to the Ministerial Resolution number 2631 dated 10 Ramadan 1427H (corresponding to October 3, 2006). The Company operates under Commercial Registration number 1010226584, dated 4 Dhu Al Hijjah 1427H (corresponding to December 25, 2006) in Riyadh, through its three branches in the Kingdom of Saudi Arabia.

The Company has the following branches in the Kingdom Saudi Arabia and the results, assets and liabilities, of these branches are included in these financial statements.

S. No	Commercial Registration Number	Date (Hijri)	City
1	2051062669	24/9/1437	Khobar
2	4030290109	24/9/1437	Jeddah

The address of the Company's Head Office is as follows:

Falcom Financial Services

P.O. Box 884

Riyadh 11421

Kingdom of Saudi Arabia

The Company obtained license (number 37-06020) from the Capital Market Authority ("CMA") to perform the following securities related activities:

- 1. Act as principal and agent and provide cover,
- 2. Manage and establish mutual funds and portfolios,
- 3. Provide arranging services,
- 4. Provide advisory services, and
- 5. Provide custodial services for the purposes attributable to mutual funds and management of portfolios and brokerage for international equity.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below.

#### 2.1 Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by SOCPA.

#### (i) New standard effective in current year

IFRS 16 'Leases' — Effective January 1, 2019, the Company has adopted IFRS 16 - Leases. The Company elected to apply the standard to contracts that were previously identified as lease applying IAS 17 and IFRIC 4. The Company therefore did not apply the standard to contracts that were not previously identified as containing a lease applying IAS 17 and IFRIC 4. There has been insignificant impact on the Company's financial statements due to the adoption of new standard, as the Company has immaterial outstanding contract as on January 1, 2019, that was previously accounted under IAS 17 and IFRIC 4.

#### (ii) Accounting standards issued but not yet effective

IFRS 17 'Insurance contracts' – The International Accounting Standard Board (IASB) has issued new standard amendment IFRS 17 'Insurance contracts'. This standard is mandatory for the accounting period on or after January 1, 2021 but is not considered to have significant impact on the financial statements of the Company.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### (iii) Historical cost convention

These financial statements have been prepared on a going concern basis under historical cost convention, except for the measurement at fair value of investments held as fair value through profit or loss or fair value through other comprehensive income and derivatives, using the accrual basis of accounting. The accounting policies are consistently applied except as stated in these financial statements.

#### 2.2 Cash and cash equivalents

Cash and cash equivalents include cash in hand and at banks and other short-term highly liquid investments with maturities of three months or less from the purchase date.

#### 2.3 Financial instruments

#### a) Initial recognition

The Company initially recognises financial assets and financial liabilities when it becomes party to the contractual provisions of the financial instrument.

#### b) Classification

The Company classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss), and
- those to be measured at amortized cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

#### c) Measurement

At initial recognition, the Company measures financial assets at its fair value, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of financial asset. Transaction costs of financial assets carried at FVSI are expensed in profit or loss.

#### Subsequent measurement of debt instrument:

It depends on the Company's business model for managing the assets and the cash flow characteristics of the assets. There are three measurement categories into which the Company classifies its debt instruments:

- i) Amortized cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payment of principal and profit are measured at amortized cost. A gain or loss on a debt instrument that is subsequently measured at amortized cost and is not part of the hedging relationship is recognised in profit or loss when the asset is derecognised or impaired. Profit from these financial assets is calculated based on the effective yield method.
- ii) Fair value through other comprehensive income (FVOCI): Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and profit, are measured at fair value through other comprehensive income. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, profit on financial instruments (revenue) and foreign exchange gains and losses which are recognised in profit and loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other gains/ (losses).
- iii) Fair value through statement of income (FVSI): Assets that do not meet the criteria for amortized cost or FVOCI are measured at fair value through profit or loss. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss and presented net in the profit or loss statement within other gains/ (losses) in the year in which it arises.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Rivals thousands unless otherwise stated)

#### **Subsequent measurement of equity instrument:**

The Company subsequently measures all equity investments at fair value. Where the Company's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

Dividends from such investments continue to be recognised in profit or loss as other income when the Company's right to receive payments is established.

Changes in the fair value of financial assets at FVSI are recognised in other gains/ (losses) in the statement of profit or loss as applicable.

#### d) Impairment of financial assets

The Company assesses on a forward-looking basis the expected credit losses associated with its financial assets carried at amortized cost and FVOCI. Previously, the Company was using the incurred loss model.

The Company considers the probability of default upon initial recognition of asset and whether there has been a significant change in credit risk on an ongoing basis throughout each reporting period. The impairment model was developed considering probability of default and loss given default which were derived from historical data of the Company and are adjusted to reflect the expected future outcome which includes macroeconomic factors such as inflation and gross domestic product growth rate.

For financial assets, a credit loss is calculated as the present value (at effective profit rate) of the difference between:

- a. the contractual cash flows that are due to an entity under the contract; and
- b. the cash flows that the entity expects to receive.

The financial assets of the Company are categorized as follows:

#### **1-** Performing:

These represent the financial assets where Customers have a low risk of default and a strong capacity to meet contractual cash flows.

As per the management past due information is the most appropriate basis for assessing the increase in credit risk in the Company and based on their experience and analysis, the balances which are less than 60 days past due does not result in significant increase in credit risk and considered as performing.

The Company measures the loss allowance for performing financial assets at an amount equal to 12-month expected credit losses. Where the expected lifetime of an asset is less than 12 months, expected losses are measured at its expected lifetime. 12-month expected credit losses are the portion of expected credit losses that results from default events on the financial assets that are possible within 12 months after the reporting date.

#### **2-** Underperforming:

These represent the financial assets where there is a significant increase in credit risk and that is presumed if a debtor is more than 60 days past due in making a contractual payment/ installment.

The Company measures the loss allowance for underperforming financial assets at an amount equal to life-time expected credit losses.

**3**- Non-performing: these represent defaulted financial assets. A default on a financial asset is considered when the debtor fails to make a contractual payment/ installment within 90 days after they fall due.

The Company measures the loss allowance for non-performing financial assets at an amount equal to life-time expected credit losses.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

Financial asset is written-off only when:

- (i) that is past due at least from two years, and
- (ii) there is no reasonable expectation of recovery.

Where financial assets are written off, the Company continues to engage enforcement activities to attempt to recover the receivable due. Where recoveries are made, after write-off, are recognised as other income in the statement of comprehensive income/loss.

#### e) Financial liabilities - classification, measurement and de recognition

Financial liabilities are classified and subsequently measured at amortized cost using the effective yield method. The effective yield rate is the rate that discounts the estimated future cash payments through the expected life of the financial liability to the net carrying amount on initial recognition.

The Company derecognises a financial liability (or a part of a financial liability) from its statement of financial position when, and only when, it is extinguished, i.e. when the obligation specified in the contract is discharged or cancelled or expires.

#### f) Derivative financial instruments and hedge accounting

The Company uses derivative financial instruments to hedge its loan exposure to profit margin. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

Any gains or losses arising from the changes in the fair value of derivatives used as hedges are taken directly to the statement of comprehensive income, except for the effective portion of cash flow hedges, which is recognised in the statement of other comprehensive income.

For the purpose of hedge accounting, hedges are classified as cash flow hedges when hedging exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction or the foreign currency risk in an unrecognised firm commitment.

At the inception of a hedge relationship, the Company formally designates and documents the hedge relationship to which the Company wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the entity will assess the effectiveness of changes in the hedging instrument's fair value in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been and are expected to be highly effective throughout the financial reporting periods for which they were / are designated.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. At that time, for forecast transactions, any cumulative gain or loss on the hedging instrument recognised in equity is retained in equity until the forecasted transaction occurs. If a hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in equity is transferred to the statement of profit or loss for the year.

#### 2.4 Margin lending and murabaha financing

Margin lending and murabaha financing are recognised when cash is advanced to the borrowers. They are derecognised when either borrower repays their obligations, or the balance is sold or written-off, or substantially all the risks and rewards of ownership are transferred to other party. These facilities are advanced to customers for the purpose of investments and trading in shares.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Rivals thousands unless otherwise stated)

Margin lending and murabaha financing are carried at the amount advanced to the customers, including related transaction cost less any provision for credit losses, if any. A provision against credit losses is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms. All margin lending and murabaha financing at December 31, 2019 are maturing within one year.

### 2.5 Investment management services

The Company offers investment services to its customers which include management of certain investment funds. The Company's share of these funds is included in investment is mutual funds. Assets held in trust or in a fiduciary capacity, if any, are not treated as assets of the Company and, accordingly, are not included in the financial statements.

#### 2.6 Settlement date accounting

All regular-way purchases and sales of financial assets are recognised and derecognised on the settlement date, i.e. the date the asset is delivered to/or received from the counter party. The Company accounts for any change in fair value between the trade date and the settlement date in the same way as it accounts for the acquired asset. Regular-way purchases or sales are purchases or sales of financial assets that require delivery within the time frame generally established by regulation or convention in the marketplace.

#### 2.7 Impairment of non-financial assets

Non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount which is the higher of an asset's fair value less cost to sell and value in use. For the purpose of assessing impairment, assets are grouped at lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-current assets, other than goodwill, that suffered impairment are reviewed for possible reversal of impairment at each reporting date. Where an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but the increased carrying amount should not exceed the carrying amount that would have been determined, had no impairment loss been recognised for the assets or cash-generating unit in prior years. A reversal of an impairment loss is recognised as income immediately in the profit or loss.

#### 2.8 Foreign currency translations

#### (a) Functional and presentation currency

These financial statements are presented in Saudi Riyals (SR) which is the functional currency of the Company.

#### (b) Transactions and balances

Foreign currency transactions are translated into Saudi Riyals using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at the year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit or loss.

#### (c) Foreign operations

The results and financial position of the foreign subsidiary having reporting currency other than Saudi Riyals is translated into Saudi Riyals as follows:

- (i) assets and liabilities for each balance sheet presented are translated at the closing exchange rate at the date of that balance sheet;
- (ii) income and expenses for each income statement is translated at average exchange rates; and
- (iii) components of the equity accounts are translated at the exchange rates in effect at the dates the related items originated.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Rivals thousands unless otherwise stated)

Cumulative adjustments resulting from the translations of the financial statements of a foreign subsidiary into Saudi Riyals are reported as a separate component of equity under "other reserves".

Dividends received from an associate are translated at the exchange rate in effect at the transaction date and related currency translation difference is realized in the profit or loss.

When investment in a foreign subsidiary is partially disposed-off or sold, currency translation differences that were recorded in equity are recognised in the profit or loss as part of gain or loss on disposal or sale.

#### 2.9 Borrowing cost

Borrowing cost directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other financing costs are recognised in the statement of comprehensive income in the year in which they are incurred.

#### 2.10 Zakat

The Company is subject to zakat in accordance with the regulations of zakat and Income Tax. Provision for zakat is charged to the profit or loss. Additional amounts payable, if any, at the finalization of final assessments are accounted for when such amounts are determined.

The Company withholds taxes, if any, on certain transactions with non-resident parties in the Kingdom of Saudi Arabia as required under the Tax Law.

#### 2.11 Provisions

Provisions are recognised when; the Company has a present legal or constructive obligation as a result of a past event; it is probable that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated.

#### 2.12 Property and equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation on assets is charged to the profit or loss, using the straight-line method, to allocate the costs of the related assets to their residual values over the following estimated useful lives:

Buildings and freehold improvements 3-40 years

Leasehold improvements (useful life or lease term whichever is shorter)

Furniture and fixtures 4-5 years Motor vehicles 4 years

Gains and losses on disposals are determined by comparing proceeds with carrying amount and are included in profit or loss.

Maintenance and normal repairs, which do not materially extend the estimated useful life of an asset, are charged to the income statement as and when incurred. Major renewals and improvements, if any, are capitalized and the assets so replaced are retired.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 2.13 Investment property

Investment property is potentially held to earn rentals or for capital appreciation rather than for use in the Company purposes. Investment property is carried at cost less accumulated depreciation, if any, except for land which is carried at cost.

Gains and losses on disposals are determined by comparing proceeds with carrying amount and are included in profit or loss.

#### 2.14 Revenue

The revenue of the Company broadly categorised as:

- a- Income from Islamic finance
- b- Contract with customers (including brokerage income and asset management fees)
- c- Dividend income

Step 5: Recognise revenue

- d- Trading income/ (loss)
- e- Rental income

The related accounting policies are follows:

#### a- Income from Islamic finance

Income from Islamic financing receivables is recognised in the profit or loss statement using the effective yield method, using the applicable effective profit rate ("EPR"), on the outstanding balance over the term of the contract.

The calculation of the EPR includes transaction costs and fees & commission income received that are an integral part of the EPR. Transaction costs include incremental costs that are directly attributable to the acquisition of the financial asset.

b- Contracts with customers (including brokerage income and asset management fees) The Company recognises revenue under IFRS 15 using the following five steps model:

Step 1: Identify the contract with customer	A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations and sets out the criteria for every contract that must be met.
Step 2: Identify the performance obligations	A performance obligation is a promise in a contract with a customer to transfer a good or service to the customer.
Step 3: Determine the transaction price	The transaction price is the amount of consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.
Step 4: Allocate the transaction price	For a contract that has more than one performance obligation, the Group allocates the transaction price to each performance obligation in an amount that depicts the amount of consideration to which the Group expects to be entitled in exchange for satisfying each performance obligation.
	The Group recognises revenue (or as) it satisfies a performance obligation by transferring a promised good or service to the customer under a

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

Based on the above five steps the revenue recognition policy for each revenue stream is as follow:

#### Brokerage income

Brokerage income is recognised when the related transactions are executed on behalf of the customers at the price agreed in the contract with the customers, net of discounts and rebates. The performance obligation of the Company is satisfied when the Company carries out the transaction, which triggers immediate recognition of the revenue, as the Company will have no further commitments.

#### Asset management fees

Asset management fees are recognised based on a fixed percentage of net assets under management ("asset-based"), or a percentage of returns from net assets ("returns-based") subject to applicable terms and conditions and service contracts with customers and funds. The Company attributes the revenue from management fees to the services provided during the year, because the fee relates specifically to the Company's efforts to transfer the services for that period. As asset management fees are not subject to clawbacks, the management does not expect any significant reversal of revenue previously recognised.

#### Special commission income on Murabaha contract receivable

Special commission income for all special commission bearing financial instruments (Murabaha contract receivables) are recognised in the income statement using the effective commission rate basis. The effective commission rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset (or, where appropriate, a shorter period) to the carrying amount of the financial asset. When calculating the effective commission rate, Company estimates future cash flows considering all contractual terms of the financial instrument but not future credit losses.

The carrying amount of the financial asset is adjusted if Company revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective commission rate and the change in carrying amount is recorded as impairment losses.

If a financial asset subsequently becomes credit-impaired and is, therefore, regarded as 'Stage 3', the Company calculates interest income by applying the effective interest rate to the net amortised cost of the financial asset. If the financial assets cures and is no longer credit-impaired, the Company reverts to calculating interest income on a gross basis.

The calculation of the effective yield takes into account all contractual terms of the financial instruments (Murabaha contract receivables) and includes all fees and points paid or received transaction costs, and discounts or premiums that are an integral part of the effective special commission rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of financial asset.

#### c- Dividend income

Dividend income is recognised when the right to receive the income is established.

#### d- Trading income/ (loss)

Results arising from trading activities include all gains and losses from changes in fair values and disposal of investments.

#### e- Rental income

Rental income receivable from operating lease of the property is recognised on a straight-line basis over the term of the lease.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 2.15 Repossessed assets held for sale

The company may in the ordinary course of business, acquires real estate or other assets against settlement of due financing. Such assets are considered as assets held for sale and are initially recorded at the lower of receivable value or the current fair value of the related assets, less any costs to sell, at the time of possession. No depreciation is charged on such assets.

Subsequent to initial recognition, any subsequent write down to fair value, less cost to sell, are charged to the income statement. Any subsequent gain in the fair value less cost to sell of these assets to the extent this does not exceed the cumulative write down is recognised as income together with any gain/loss on disposal.

#### 2.16 Leases

Policy applicable effective January 1, 2019

#### Right of use asset ("RoU")/ lease liabilities

On initial recognition at the inception of the contract, the Company shall assess whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for a consideration. Control is identified if most of the benefits are flowing to the Company and the Company can direct the usage of such assets.

#### Right of use assets

The Company applies cost model and measures the right of use asset at cost;

- a) Less any accumulated depreciation and any accumulated impairment losses; and
- b) Adjusted for any re-measurement of the lease liability for lease modifications

Generally, the RoU asset would equate to the lease liability. However, if there are additional costs such as site preparation, non-refundable deposits, application money, other expenses related to transaction etc. need to be added to the RoU asset value.

#### Lease liability

On initial recognition, the lease liability is the present value of all remaining payments to the lessor.

After the commencement date, the Company measures the lease liability by:

- 1. Increasing the carrying amount to reflect the interest on the lease liability,
- 2. Reducing the carrying amount to reflect the lease payments made: and
- 3. Re-measuring the carrying amount to reflect any re-assessment or any lease modification.

#### Short-term and low values leases

Payments associated with short-term leases and leases of low value assets are recoginsed on a straight-line basis as an expense in the statement of income. Short-term leases are leases with a lease term of 12 months or less.

Policy applicable before January 1, 2019

Prior to January 1, 2019, where the Company is lessee, the following policy was applied for its accounting:

Leases that do not transfer to the Company substantially all of the risk and benefits of ownership of the asset are classified as operating leases. Consequently, all of the leases entered into by the Company are operating leases. Payments made under operating leases are charged to the interim statement of income on a straight-line basis over the period of the lease.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 2.17 Statutory reserve

As required by Saudi Arabian Regulations for Companies, 10% of the net income for the year is transferred to the statutory reserve. The Company may resolve to discontinue such transfers when the reserve equals at least 30% of the share capital. The reserve is not available for distribution.

#### 2.18 Expenses

Expenses, other than employee's costs and financial charges are classified as general and administrative expenses.

#### 2.19 Contingent assets and liabilities

A contingent liability is disclosed where the existence of the obligation will only be confirmed by future events or where the amount of obligations cannot be measured with reasonable reliability. Contingent assets are not recognized, but are disclosed where an inflow of economic benefits is probable.

#### 2.20 Dividends

Dividends are recorded in the financial statements in the year in which they are approved by the shareholders of the Company.

#### 3. CRITICAL ACCOUNTING ESTIMATES AND ADJUSTMENTS

The preparation of the financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimates are revised and in any future years affected.

#### 4. CASH AND BANK BALANCES

	Note	December 31, 2019	December 31, 2018
Cash in hand Cash at banks	_	43 10,512	43 34,262
Cash and cash equivalents Short term deposits with initial maturity more than		10,555	34,305
3 months	4.1	47,000	47,000
		57 <b>,</b> 555	81,305

<sup>4.1</sup> This includes SR 46 million (2018: SR 46 million) in relation to a bank guarantee.

#### 5. MARGIN LENDING AND MURABAHA FINANCING

	Note	December 31, 2019	December 31, 2018
Margin lending Murabaha financing	5.1, 5.3 5.2, 5.3	70,608 13,288	71,262 72,899
Transparia manonig	J· <del></del> , J·J	83,896	144,161

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

- **5.1** The Company provides margin lending facilities to certain clients for dealing in the local stock market. The Company has the option to liquidate the client's investment portfolio to ensure repayment of the lending amount in case of default. Such lending does not bear any commission or charges.
- **5.2** The Company provides Murabaha financing to acquire shares for a limited period. The Company has the option to liquidate the client's investments portfolio to ensure repayment of the Murabaha amount. Such financing bears a pre-agreed profit margin.
- **5.3** All the balances at the year-end were classified as performing. No provision for impairment was required as there is no history of default and the Company has the option to liquidate the client's investments portfolio to ensure repayment.

#### 6. INVESTMENTS

2019	FVOCI	FVSI	Total
Arar Hills Fund (level 2)	988	-	988
Murabaha Financing Fund (level 2)	1,047	-	1,047
Mutual funds (level 1)			
Falcom Saudi Equity ETF fund	-	6,652	6,652
Falcom Petrochemical ETF fund	-	6,920	6,920
		13,572	13,572
Total	2,035	13,572	15,607
2018	FVOCI	FVSI	Total
Quoted shares (level 1)	33,878	4,215	38,093
Murabaha Financing Fund (level 2)	1,001	-	1,001
Mutual funds (level 1)			
Falcom Saudi Equity ETF fund	-	3,902	3,902
Falcom Petrochemical ETF fund	-	6,855	6,855
	_	10,757	10,757
Total	34,879	14,972	49,851

#### 7. SIGNIFICANT RELATED PARTY MATTERS

In the ordinary course of business, the Company transacts with its related parties. The principal parties of the Company are Falcom Holding Company, investment funds managed by the Company and its associates.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

a)	Significant related	party transactions	during the year	were as follows:
----	---------------------	--------------------	-----------------	------------------

a) ognitionit toutou party transactions auring the year	Note		December 31, 2018
a) Falcom Holding Company – parent			
company:			
Expenses related to the Falcom Holding Company		3,968	3,934
b) Affiliates:			
Rental income		2,102	1,252
Advertising and brochures		35	97
Security		-	70
c) Investment funds:			
Management fees from mutual funds		20,708	8,829
Finance costs (*)		6,639	8,543
Mutual fund subscription		1,000	16,000
d) Directors and key management			
Margin lending – Hala Alathel (shareholder of			
Falcom Holding Company)		15,500	_
Key management compensation		7,451	6,244
Directors' remunerations and related committees		1,124	1,145

the Board of Directors of Falcom Holding decided on December 15, 2019 to approve the settlement submitted by the GAZT and to recognize it as an expense in the financial statements of Falcom Holding Company instead of Falcom Financial Services Company amounting to SR 22.1 million.

- (\*) During 2019 and 2018, Falcom Murabaha Saudi Riyal Fund, a fund managed by the Company, placed a murabaha deposit with the Company bearing a commission at average rate of 4.5% (2018: 5%).
- b) Related party balances as of December 31 were as follows:

	Note	December 31, 2019	December 31, 2018
Receivables from Fal Holding company Receivables - Falcom Holding Co		2,881 1,973	2,439
Receivables from Arabian Medical Hospital Receivables from Falcom Murabaha Fund Receivables from Al Nayifat Financing Company Receivables from Al Amthal financing company		686 63 14 10	686 63 24 22
Receivables from warehouse logistic Company		<b>5,62</b> 7	250 3,484
Borrowing - Murabaha deposits Accrued management fee and other receivables	8.1	86,784 4,416	181,193 3,381

Balances related to directors and key management personnel, at December 31 were as follows:

	December 31, 2019	December 31, 2018
Employee loans	621	600
Employees end of service benefits	5,125	3,183

Key management personnel are those persons, including executive directors, having authority and responsibility for planning, directing and controlling the activities at the Company level.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 (All amounts in Saudi Riyals thousands unless otherwise stated)

#### 8. **OTHER ASSETS**

	Note	December 31, 2019	December 31, 2018
Commission and fees receivables Prepaid expenses	8.1	4,624 1,362	5,196 1,182
Loans to employees Advances and accounts receivable		990 4,532	1,840 1,211
	- -	11,508	9,429

8.1 This include SR 4.4 million (2018: SR 3.4 million) accrued management fee and other receivables due from related parties.

#### PROPERTY AND EQUIPMENT, NET 9.

2019 Cost:	Land, buildings and freehold improve- ments *	Leasehold improvements	Furniture and fixtures	Motor vehicles	Computers	Total
January 1, 2019 Additions	75,800 4,134	324 -	12,994 27	114 -	27,118 204	116,350 4,365
Disposals December 31, 2019	79,934	324	13,021	114	27,322	120,715
<i>,</i> , , ,	/9,934	<u>3-4</u>	13,021		2/,322	120,/13
Accumulated depreciation:						
January 1, 2019	12,418	189	12,692	98	26,047	51,444
Charge for the year Disposals	<b>1,5</b> 77 -	81 -	178 -	4	62 <u>5</u>	2,465 -
December 31, 2019	13,995	270	12,870	102	26,672	53,909
Net book value at:						
December 31, 2019	65,939	54	151	12	650	66,806
	Land, buildings and		Furniture			
	freehold improve-	Leasehold	and	Motor		
2018		Leasehold improvements		Motor vehicles	Computers	Total
Cost: January 1, 2018	improve-		and fixtures		26,717	116,312
Cost: January 1, 2018 Additions	improve- ments *	706	and fixtures 12,975 79	vehicles	26,717 473	116,312 552
Cost: January 1, 2018	improve- ments *	improvements	and fixtures	vehicles	26,717	116,312
Cost: January 1, 2018 Additions Disposals	improve- ments * 75,800 - -	706 - (382)	12,975 79 (60)	vehicles  114  -	26,717 473 (72)	116,312 552 (514)
Cost: January 1, 2018 Additions Disposals December 31, 2018  Accumulated depreciation: January 1, 2018	improve- ments * 75,800 - -	706 - (382)	12,975 79 (60)	vehicles  114  -	26,717 473 (72)	116,312 552 (514)
Cost: January 1, 2018 Additions Disposals December 31, 2018  Accumulated depreciation: January 1, 2018 Charge for the year	75,800 - - 75,800	706 - (382) 324 283 121	12,975 79 (60) 12,994 12,506 218	114 - - - 114	26,717 473 (72) 27,118 25,410 704	116,312 552 (514) 116,350 49,310 2,448
Cost: January 1, 2018 Additions Disposals December 31, 2018  Accumulated depreciation: January 1, 2018 Charge for the year Disposals	improvements *  75,800  75,800  11,025 1,393	283 121 (215)	12,975 79 (60) 12,994 12,506 218 (32)	vehicles  114 114  86 12	26,717 473 (72) 27,118 25,410 704 (67)	116,312 552 (514) 116,350 49,310 2,448 (314)
Cost: January 1, 2018 Additions Disposals December 31, 2018  Accumulated depreciation: January 1, 2018 Charge for the year	improvements *  75,800	706 - (382) 324 283 121	12,975 79 (60) 12,994 12,506 218	114 - - - 114 86	26,717 473 (72) 27,118 25,410 704	116,312 552 (514) 116,350 49,310 2,448

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 10. ACCOUNTS PAYABLE AND ACCRUALS

	December 31, 2019	December 31, 2018
Accrued expenses	3,517	2,173
Accounts payable	5,389	3,280
	8,906	5,453

#### 11. ZAKAT

#### 11.1 Components of zakat base

The Company files separate zakat declarations a standalone basis. The significant components of the zakat base of Company under zakat and income tax regulations are principally comprised of shareholders' equity, provisions at the beginning of year, long-term borrowings and estimated taxable income, less deduction for the net book value of property and equipment, investments and certain other items.

	2019	2018
January 1	1,369	-
Provision for the year	<b>3,14</b> 7	1,369
Payments during the year	(1,411)	-
December 31	3,105	1,369

#### 11.2 Status of assessments

The Company has submitted its zakat declarations with GAZT up to the year ended December 31, 2018 and has received zakat assessments for the years ended December 31, 2007 to 2011 subsequently and agreed to pay 22.1 million which paid in 2020 as the Board of Directors of Falcom Holding decided on December 15, 2019 to approve the settlement submitted by GAZT and to recognize it as an expense in the financial statements of Falcom Holding Company instead of Falcom Financial Services Company. For the year 2012 to 2016, The Company has received the final assessments and appealed against such assessments at the Higher Appeal Committee following the ruling issued by the preliminary appeal committee earlier, which upheld GAZT's decision. For the years 2017 and 2018 the Company has submitted and paid its Zakat but did not receive the final assessment yet.

#### 12. EMPLOYEE END OF SERVICE BENEFITS

	2019	2018
January 1	7,648	6,881
Provision for the year	2,178	2,217
Payments during the year	(484)	(2,779)
Transfer from Falcom Holding Company	-	1,329
December 31	9,342	7,648

#### **Key actuarial assumptions**

	December 31, 2019	December 31, 2018
End of service benefits:		
Discount rate	2.85%	4.00%
Salary growth rate	2.85%	2.50%

<sup>\*</sup> The Company owns fully the head office. The Company has leased a part of the building to Al Nayifat Financing Company and Warehouse Logistic Company. The Company considers the rental income relatively simple and the rental income is amounting to SR 2.102 million (2018: SR 1.252 million).

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### Sensitivity analysis for actuarial assumptions

December 31, 2019	Change i	n assumption		it obligations
• , ,	Increase in assumption	Decrease in assumption	Increase in assumption	Decrease in assumption
End of service benefits:	-	-	-	•
Discount rate	+ 0.5%	+0.5%	(349,653)	374,975
Salary growth rate	- 0.5%	- 0.5%	236,001	(223,463)

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of defined benefit obligation calculated with projected unit credit method at the end of the reporting period) has been applied when calculating the employees' EOSB.

#### 13. SHARE CAPITAL

The authorized and paid-in capital of the Company as of December 31, 2019 is SR 150 million (December 31, 2018: SR 150 million) divided into 15 million shares of SR 10 each.

The list of shareholders as of December 31, 2019 and 2018 were as follows:

Name of shareholder	Percentage	Number of shares	Share capital in Saudi Riyal
Falcom Holding Company Fahd Bin Mohamed Bin Saleh Alathel	99.99% 0.01%	14,998,500 1,500	149,985,000 15,000
	100%	15,000,000	150,000,000

During 2018, the Company decreased its share capital by SR 100 million through offsetting the accumulated losses and the current balances of Falcom Holding Company as of October 1, 2018 after getting the required approvals from the shareholders and regulators. The updated Commercial Registration reflecting the share capital was obtained on December 25, 2018.

#### 14. OTHER RESERVES

2019	Unrealized (gain)/ loss from investments
January 1	(12,589)
Transfer of FV reserve on disposal investments held at FVOCI Changes in fair value of investment through other comprehensive	12,591
income	33
2018	35
January 1 Changes in fair value of investment through other comprehensive	(8,250)
Changes in fair value of investment through other comprehensive income	(4,339)
	(12,589)

#### 15. CONTINGENCIES AND COMMETMENTS

Except for zakat (Note 11), there was no contingency as of the statement of financial position date.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 16. GAIN FROM INVESTMENTS, NET

	December 31, 2019	December 31, 2018
Realized gain from investments Unrealized (loss) / gain on investments at FVSI	3,586 (645)	3,531 4,186
	2,941	7,717

#### 17. OTHER GENERAL AND ADMINISTRATIVE EXPENSES

	Note	December 31, 2019	December 31, 2018
Utilities and communication expenses		3,341	6,892
Depreciation	9	2,465	2,448
Legal and professional charges		769	647
Rental and premises related expenses		489	841
Insurance		390	368
Marketing expenses		<b>25</b> 7	213
Security and others cost		-	70
Electricity		550	575
Operational Losses		62	1,671
Other		485	855
		8,808	14,580

#### 18. EARNINGS / LOSS PER SHARE

Earnings / loss per share were calculated by dividing net income/ (loss) for the year by the weighted average of the shares outstanding during the year of 15.0 million shares (2018: 23.3 million shares).

#### 19. CUSTOMERS' ACCOUNTS

These comprise the accounts of brokerage customers in local and international shares maintained with Banque Saudi Fransi amounting to SR 216 million at December 31, 2019 (2018: SR 167 million). These accounts are not included in these financial statements in accordance with Article (71) of "Authorized Persons" by laws issued by the Capital Market Authority Board's resolution No. 1-83-2005 dated 21/5/1426H corresponding to June 28, 2005 and pursuant to the Capital Market Authority regulations enacted by Royal Decree No. M/30 dated 2/6/1424H.

#### 20. Credit risk

It is the risk that one party of a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The maximum exposure to credit risk is equal to the carrying amount of financial assets. Management analyses credit risk in the following categories:

#### Credit quality analysis

The following table sets out the credit analysis for financial assets:

	Investment	Non- investment		
December 31, 2019	grade	grade	Unrated	Total
Financial assets				
Cash and bank balances	80,222	-	-	80,222
Margin lending and Murabaha				
financing	-	-	83,896	83,896
Investments held at FVSI	13,572	-	-	13,572
Investments held at FVOCI	2,035	-	-	2,035
Other assets		-	9,171	9,171
Total	95,829	-	103,067	188,896

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

December 31, 2018	Investment grade	Non- investment grade	Unrated	Total
Financial assets				
Cash and bank balances	81,305	-	-	81,305
Margin lending and Murabaha				
financing	-	-	144,161	144,161
Investments held at FVSI	14,972	-	-	14,972
Investments held at FVOCI	34,879	-	-	34,879
Other assets		-	7,951	7,951
Total	131,156	-	152,112	283,268

At December 31, the credit risk exposure for receivable against margin financing by geographic region is as follows:

	December 31, 2019	December 31, 2018
Saudi Arabia	83,896	144,161

At December 31, the credit risk exposure for receivables against margin financing by type of customer representing only retail clients

#### 21. Cash and bank balances and other receivables

These are placed with banks having good credit ratings, and therefore, are not subject to significant credit risk. Other receivables are not significant and also not exposed to significant credit risk.

**21.1 Commission rate risk** is the impact on future earnings of the Company resulting from increase in the market interest/ commission rates. The risk arises when there is a mismatch in the assets and liabilities which are subject to interest rate adjustment within a specified period. The most important source of such risk is the Company's bank borrowings. The commission rate is fixed for the financing receivables and financial liabilities and therefore, there is no commission rate risk as at balance sheet date.

Non- ommission bearing	Over 1 co year	3-12 months	Within 3 months	Commission rate risk December 31, 2019
22 222	_	_	47,000	Assets Cash and bank balances
33,222			4/,000	Margin lending and Murabaha
-	-	83,896	-	financing
9,171	-	-	-	Oher assets
13,572	-	-	-	Investments held at FVSI
2,035	-	-		Investments held at FVOCI
58,000	-	83,896	47,000	<b>Total financial assets</b>
				Accrued and other current
8,906	-	-	-	liabilities
-	-	86,784	-	Short-term murabaha financing
8,906	-	86,784	-	Total financial liabilities
	33,222 - 9,171 13,572 2,035 58,000	Over 1 commission year bearing  - 33,222	3-12 Over 1 commission year bearing  33,222  83,896 9,171 13,572 2,035  83,896 - 58,000  8,906 86,784	Within 3 months       3-12 months       Over 1 commission year         47,000       -       -       33,222         -       83,896       -       -       -         -       -       9,171       -       -       13,572       -       -       2,035         47,000       83,896       -       58,000       -       -       8,906         -       -       86,784       -       -       -       -

percentage of total liabilities

144%

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

Commission rate risk	Within 3 months	3-12 months	Over 1 year	Non- commission bearing	Total
December 31, 2018	4= 000			0.4.00 <b>=</b>	04.00=
Assets	47,000	-	-	34,305	81,305
Cash and bank balances	-		-	-	
Margin lending and Murabaha					
financing		144,161	-	-	144,161
Other assets	-	-	-	7,951	7,951
Investments held at FVSI	-	-	-	14,972	14,972
Investments held at FVOCI	-	-	-	34,879	34,879
Total financial assets	47,000	144,161	-	92,107	283,268
Accrued and other current					
liabilities	-	-	-	5,453	5,453
Short-term murabaha financing	-	181,193	-	-	181,193
Total financial liabilities	-	186,646	-	-	186,646
Cumulative mismatch as a percentage of total liabilities					80%

**21.2 Liquidity risk** is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial obligation. Liquidity risk may result from the inability to sell a financial asset quickly at an amount close to its fair value.

Liquidity risk is managed by monitoring on a regular basis that sufficient funds are available to meet the Company's future commitments.

#### Liquidity risk

December 31, 2019	Less than 1 year	Total
Accrued and other current liabilities Short-term murabaha financing	8,906 <u>86,784</u>	8,906 86,784
December 31, 2018	95,690	95,690
Accrued and other current liabilities Short-term murabaha financing	5,453 181,193 186,646	5,453 181,193 186,646

The Board of Directors seeks to maintain a balance between the higher returns that might be possible with higher levels of bank financing and the advantages and security afforded by a sound capital position. In relation to the capital structure of the Company, management closely monitor the compliance of regulations and bank financing covenants and as at balance sheet date was in compliance with the prescribe requirements. At December 31, 2019 and 2018 management's analysis of gearing ratio was as follows:

	December 31, 2019	December 31, 2018
Shareholders' equity Payable to a related party	155,529 86,784	157,473 181,193
Total capital structure	242,313	338,666
Gearing ratio	35.81%	53.50 %

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

- **21.3 Currency risk** is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. Management monitors the fluctuations in currency exchange rates and believes that the currency risk is not material.
- **21.4 Price risk** is the risk that the value of a financial instrument will fluctuate because of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market.

The Company is exposed to market risk with respect to its investments. The Company limits market risks by diversification of its investments and monitoring continuously the developments in the stock and international funds markets. In addition, the key factors that affect the stock and bond market movements are monitored including analysis of the operational and financial performance of investees.

#### 21.5 Operational risk

Operational risk is the risk of direct or indirect loss arising from a variety of causes associated with the processes, technology and infrastructure supporting the Company's activities either internally or externally at the Company's service provider and from external factors other than credit, liquidity, currency and market risks such as those arising from the legal and regulatory requirements.

Operational risk is a distinct risk category which the Company manages within acceptable levels through sound operational risk management practices that are part of the day-to-day responsibilities of management at all levels. The objective in managing operational risk is to ensure control of the Company's resources by protecting its assets and minimizing the potential for financial loss.

The Company's risk management approach involves identifying, assessing, managing, mitigating, monitoring and measuring the risks associated with operations. The management of operational risk has a key objective of minimizing the impact of losses suffered in the normal course of business (expected losses) and to avoid or reduce the likelihood of suffering a large extreme (unexpected) loss.

#### 21.6 Fair value

As at December 31, 2019 and 2018, the fair values of the Company's financial instruments are estimated to approximate their carrying values.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an ordinary transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Company has access at that date. The fair value of a liability reflects its non-performance risk.

Management regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then management assesses the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of IFRS that are endorsed in the Kingdom of Saudi Arabia, including the level in the fair value hierarchy in which such valuations should be classified.

When measuring the fair value of an asset or liability, the Company uses observable market data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

Level 1: quoted market prices (unadjusted) in active markets for identical assets or liabilities.

**Level 2**: inputs other than quoted market prices included in level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

**Level 3:** inputs for the asset or liability that are not based on observable market data (unobservable inputs).

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

If the inputs used to measure the fair value of an asset or liability falls into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest input level that is significant to the entire measurement. The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

The table below presents the financial assets and financial liabilities at their fair values as at December 31, 2019 and 2018 based on the fair value hierarchy:

	Carrying		Fair val	ue	
December 31, 2019	value	Level 1	Level 2	Level 3	Total
Financial assets					
measured at					
amortized cost					
Cash and bank balances	80,222	-	-	80,222	80,222
Margin lending and					
Murabaha financing	83,896			83,896	83,896
Other assets	9,171	-	-	9,171	9,171
Financial assets measured					
at fair value	-	-	-	-	-
Investments held at FVSI	13,572	13,572	-	-	13,572
Investments held at					
FVOCI	2,035	-	2,035	-	2,035
	188,896	13,572	2,035	173,289	188,896
Financial liabilities					
measured at					
amortized cost					
Accrued and other current					
liabilities	8,906	-	-	8,906	8,906
Short-term murabaha					
financing	86,784	-	-	86,784	86,784
	95,690	-	-	95,690	95,690
	Carrying		Fair val	116	
December 31, 2018	value	Level 1	Level 2	Level 3	Total
Financial assets		Level 1			Total
Financial assets measured at		Level 1			Total
Financial assets measured at amortized cost	value	Level 1		Level 3	
Financial assets measured at amortized cost Cash and bank balances		Level 1			<b>Total</b> 81,305
Financial assets measured at amortized cost Cash and bank balances Margin lending and	value 81,305	Level 1		<b>Level 3</b> 81,305	81,305
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing	value	Level 1 -		Level 3	
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other	81,305 144,161	Level 1		81,305	81,305 144,161
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets	value 81,305	Level 1		<b>Level 3</b> 81,305	81,305
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured	81,305 144,161	Level 1		81,305	81,305 144,161
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured at fair value	81,305 144,161 7,951	- - -		81,305	81,305 144,161 7,951
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured at fair value Investments held at FVSI	81,305 144,161	Level 1 14,972		81,305	81,305 144,161
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured at fair value Investments held at FVSI Investments held at	value  81,305  144,161  7,951  14,972	- - - 14,972	Level 2	81,305	81,305 144,161 7,951 14,972
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured at fair value Investments held at FVSI	value  81,305  144,161  7,951  14,972  34,879	- - - 14,972 33,878	Level 2 1,001	81,305 144,161 7,951	81,305 144,161 7,951 14,972 34,879
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured at fair value Investments held at FVSI Investments held at FVOCI	value  81,305  144,161  7,951  14,972	- - - 14,972	Level 2	81,305	81,305 144,161 7,951 14,972
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured at fair value Investments held at FVSI Investments held at FVOCI Financial liabilities	value  81,305  144,161  7,951  14,972  34,879	- - - 14,972 33,878	Level 2 1,001	81,305 144,161 7,951	81,305 144,161 7,951 14,972 34,879
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured at fair value Investments held at FVSI Investments held at FVOCI Financial liabilities measured at	value  81,305  144,161  7,951  14,972  34,879	- - - 14,972 33,878	Level 2 1,001	81,305 144,161 7,951	81,305 144,161 7,951 14,972 34,879
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured at fair value Investments held at FVSI Investments held at FVOCI Financial liabilities measured at amortized cost	value  81,305  144,161  7,951  14,972  34,879	- - - 14,972 33,878	Level 2 1,001	81,305 144,161 7,951	81,305 144,161 7,951 14,972 34,879
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured at fair value Investments held at FVSI Investments held at FVOCI Financial liabilities measured at amortized cost Accrued and other current	value  81,305  144,161  7,951  14,972  34,879  283,286	- - - 14,972 33,878	Level 2 1,001	81,305 144,161 7,951 233,417	81,305 144,161 7,951 14,972 34,879 283,286
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured at fair value Investments held at FVSI Investments held at FVOCI  Financial liabilities measured at amortized cost Accrued and other current liabilities	value  81,305  144,161  7,951  14,972  34,879	- - - 14,972 33,878	Level 2 1,001	81,305 144,161 7,951	81,305 144,161 7,951 14,972 34,879
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured at fair value Investments held at FVSI Investments held at FVOCI  Financial liabilities measured at amortized cost Accrued and other current liabilities Short-term murabaha	81,305 144,161 7,951 14,972 34,879 283,286	- - - 14,972 33,878	Level 2 1,001	81,305 144,161 7,951 233,417	81,305 144,161 7,951 14,972 34,879 283,286
Financial assets measured at amortized cost Cash and bank balances Margin lending and Murabaha financing Accrued income and other assets Financial assets measured at fair value Investments held at FVSI Investments held at FVOCI  Financial liabilities measured at amortized cost Accrued and other current liabilities	value  81,305  144,161  7,951  14,972  34,879  283,286	- - - 14,972 33,878	Level 2 1,001	81,305 144,161 7,951 233,417	81,305 144,161 7,951 14,972 34,879 283,286

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred. During the years ended December 31, 2019 and 2018, there were no transfers into or out of Level 3 fair value measurements.

The fair values of financial position financial instruments not measured at fair value are not significantly different from the carrying values included in the financial statements. The fair values of cash and bank balances, margin financing other assets which are carried at amortized cost, are not significantly different from the carrying values included in the financial statements, since the current market commission rates for similar financial instruments are not significantly different from the contracted rates, and due to the short duration of financial instrument. An active market for these instruments is not available and the Company intends to realize the carrying value of these financial instruments through settlement with the counter party at the time of their respective maturities.

#### 21.7 Fair valuation techniques

The following tables show the valuation techniques used in measuring Level 2 fair values.

Description	Valuation techniques	<b>Unobservable inputs</b>
Investments held at FVOCI – Murabaha Financing Fund	Fair value of net assets	Fair value of equity shares
Investments held at FVOCI – Arar Hills Fund	Fair value of net assets	Fair value of equity shares

#### 22. STATUTORY RESERVE

In accordance with the Regulations for Companies in Saudi Arabia, the Company is required to set aside a statutory reserve, after absorption of accumulated losses, by the appropriation of 10% of net income until the reserve equals at least 30% of the share capital. This reserve is not available for distribution. Accordingly, the Company has transferred Nil (2018: Nil of its net income for the year to the statutory reserve account).

#### 23. CAPITAL RISK MANAGEMENT

The objective of managing capital is to safeguard the Company's ability to continue as a going concern, so that it could continue to provide adequate returns to its shareholder by pricing products and services commensurate with the level of risk. It is the policy of the Company to maintain adequate capital base so as to maintain investor, creditor and market confidence and to support future development of the business. The Company's capital base sufficiently covers all material risks meeting the minimum capital requirement and the Company intends to maintain a healthy capital ratio to cater future business growth. For capital adequacy working, refer to Note 23.1.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 23.1 Minimum capital and the total capital ratio

In accordance with Article 74(b) of the Prudential Rules issued by CMA (the Rules), given below are the capital base, minimum capital requirement and total capital ratio as at December 31, 2019 and 2018:

	December 31, 2019	December 31, 2018
Capital base:		
Tier-1 capital	155,494	157,473
Tier-2 capital	35	-
Total capital base	155,529	157,473
Minimum capital requirement: Credit risk Market risk Operational Risk	65,361 2,173 10,026	77,099 768
Total minimum capital requirement	77,560	14,92 <u>5</u> 92,792
Total capital ratio: Tier-1 capital ratio (time) Total capital ratio (time) Surplus in capital	2.01 2.01 77,969	1.70 1.70 64,681

- a) The above information has been extracted from the annual Capital Adequacy Models as prescribed by CMA for December 31, 2019 and 2018.
- b) The capital base consists of Tier 1 capital and Tier 2 capital calculated as per Article 4 and 5 of the Rules respectively. The minimum capital requirements for market, credit and operational risk are calculated as per the requirements specified in Part 3 of the Rules.
- c) The Company is required to maintain adequate capital as specified in the Rules. The capital adequacy ratio shall not be less than 1.
- d) The Company is required to disclose the prescribed information as required under Pillar III of the Rules on the Company website (<a href="www.falcom.com.sa">www.falcom.com.sa</a>), however that information is not subject to review or audit by the independent auditor of the Company.

#### 24. Subsequent events

The existence of novel coronavirus (Covid-19) was confirmed in early 2020 and has spread across mainland China and beyond, causing disruptions to businesses and economic activity. The Company considers this outbreak to be a non-adjusting post financial position event. As the situation is fluid and rapidly evolving, we do not consider it practicable to provide a quantitative estimate of the potential impact of this outbreak on the Company.

#### 25. APPROVAL OF FINANCIAL STATEMENTS

The accompanying financial statements were approved for issue by the Company's Board of Directors on March 29, 2020 (5 Sha'ban 1441H).